

**Emo.**  
**Your Fuel**  
**Partner.**



**Emo Oil is part of DCC Energy, a leading oil and LPG supplier in Ireland and the UK. This means we can provide great value and service for you.**

**DCC**

### **Our approach**

Our approach is very simple. We're committed to delivering high quality oil at competitive prices and providing a reliable, transparent service to all our customers.

### **Nationwide service**

Ordering your fuel requirements couldn't be easier. Just call us direct at **1850 366 425** or order online at **www.emo.ie** and we'll have your order to your doorstep in no time!

### **Our fleet**

Our fleet is among the newest fleet of delivery trucks on the road, with GPS tracking onboard to ensure that our customers' orders arrive on time. All our trucks are equipped with precise measuring technology that ensures that our deliveries are accurate down to the last drop. This means that you'll only ever pay for the oil you get in your tank.

**"I'd like to compliment Emo's fantastic service. Your staff – both on the phone and the delivery driver were a pleasure to deal with."**

Emo Domestic Customer.

# Commercial Fuels

Emo supplies commercial fuels to a broad range of industries and sectors throughout Ireland – direct from the terminal. This means that you can order from Emo safe in the knowledge that the product you receive has not been interfered with in any way before it gets to you.

## Kerosene

Kerosene (aka Kero, 28 second oil, Jet A1 Kero and home heating oil) is used in the majority of oil fired home heating systems.

## Gas Oil

Gas Oil is used by some households and businesses, and for non-road vehicles. It is also known as Green Diesel, 35 second oil and MGO (marked gas oil).

## DERV

### (Diesel Engine Road Vehicle)

Emo's Road Diesel (DERV) prices are amongst the most competitive available in the Irish Market. Our road fuels are of the highest quality and can be supplied nationwide.

## Industrial and Marine Fuels

With much of Ireland's output dependent on the agricultural and marine sectors, it's critical that oil can be sourced quickly and cost-effectively to keep businesses moving. Emo Oil delivers a local service to the Agricultural and Marine sector through our nationwide depot network.

Our fuel arrives at our depots directly from the terminal, guaranteeing a fuel quality that ensures optimum performance.

## 14 LS

14 LS is a light fuel oil, predominantly used in the quarry/asphalt industry as an alternative to Gas Oil.

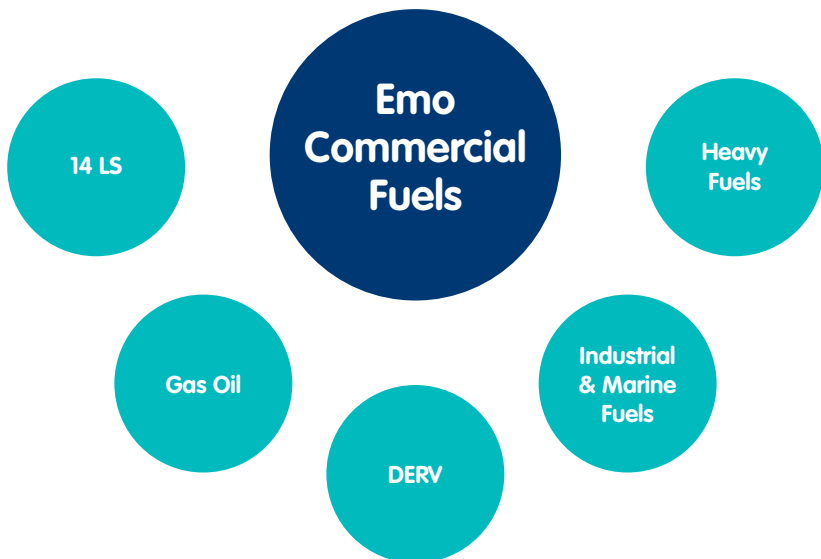
## Heavy Fuels

Emo supplies a full range of Industrial Heavy Fuel Oils for steam boilers, dryers and furnaces to a wide spectrum of industries. Our broad customer base includes power stations, breweries, food processors, pharmaceutical companies, heavy industry and marine.

Heavy Fuel Oil (HFO) is primarily used in Industrial boilers and other direct source heating applications. It is also used as a principal fuel in marine applications and large diesel engines. HFO or Black Oil is one of the least expensive of the refined oil fuels and generally can only be used by facilities that have preheating capabilities.

Emo provides various grades of fuel oil to all customers' requirements including:

- Heavy Fuel Oil (HFO):  
(100% Fuel Oil)
- Medium Fuel Oil (MFO):  
(85% Fuel Oil, 15% Gas Oil)
- Light Fuel Oil (LFO):  
(60% Fuel, 40% Gas Oil)
- Intermediate Fuel Oil (IFO):  
30 / 180 / 380



### Contact us:

Email: [commercial.team@emo.ie](mailto:commercial.team@emo.ie)

Telephone: 057 867 4720

## Value Added Services

We pride ourselves on the quality of the fuel and the level of service that we provide to our customers. Our goal is to be transparent in all of our business, from offering daily competitive rates to using precise measuring systems that show exactly how much oil is going into a tank.

**We pride ourselves on the quality of the fuel and the level of service that we provide to our customers.**

## We remain a market leader by offering the following:

- Dedicated Customer Account Management
- Daily Competitive Rates
- Fixed price options to secure against future market variations
- Security of Supply
- Nationwide Delivery: Rigid Truck and Full Load Artic Truck options
- Professionally Trained Drivers
- Product Testing and Verification
- Technical Support
- Tank Telemetry
- Network of regional depots across Ireland



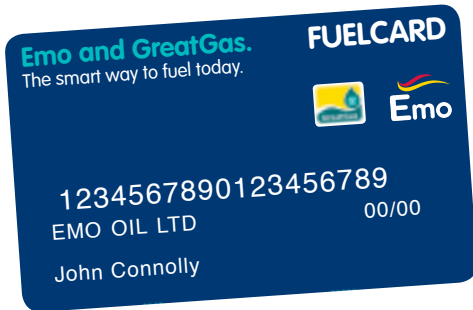
## Fuel Card

Whether you are running a fleet of vehicles or are driving a small van yourself, Emo would like to offer you the chance to register for an Emo Fuel Card. We have over 100 Emo and GreatGas branded Fuel Card sites nationwide and are also in partnership with over 1,000 filling stations where you can fill – and save – at your convenience.

An Emo Fuel Card provides you and your company with the following benefits:

- Competitive Rates
- Regular price updates twice weekly – Text / E-mail
- Fill up at over 1,000 locations nationwide
- Dedicated Emo Oil Account Manager
- Card Security
  - Unique PIN number
  - Product, Transaction and Daily Filling restrictions available
- No fixed contract
- No minimum purchase necessary
- E-Billing – invoices sent directly to your email address
- Online service available 24/7

If you're interest in registering for an Emo Fuel Card, please contact the Emo Fuel Card Team at **1800 336633** or [fuelcard@emo.ie](mailto:fuelcard@emo.ie).



**Over 1,000 sites nationwide where you can fill – and manage your transport costs – at your convenience.**

## Retail Forecourts

In Ireland DCC Oil Ireland own two brands in this sector, Emo and GreatGas. Our forecourts include Ireland's first network of unmanned filling stations under the 'Great Gas' brand. These operate 24 hours a day, 7 days a week. With shorter queuing times and a simple and effective card payment system, we believe that unmanned forecourts are the forecourts of the future.

Both brands market share are growing in this competitive market. We currently have over 65 GreatGas forecourts and over 35 Emo forecourts on the island of Ireland. We have plans to grow our network substantially over the next three years. Fuel card is a key component of customer value proposition in our retail offering.



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**35+**

Emo forecourts

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**65+**

GreatGas forecourts

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## Fixed Price Contract\* Fuel Options.

**Emo Oil can provide 'Fixed Priced Contracts' to help you secure against future market variations.**

**Get in touch with us to discuss locking in your fuel requirements for 3 to 18 months.**

- Pick your product and volume
- Pick your time frame
- Secure a fixed price contract
- Remain competitive in your market

\*Subject to contractual terms, minimum quantities apply

### **Fixed Priced Contract:**

- Forecast your volume commitments.
- Fixed price contract will cover the volume you commit to take from Emo Oil for the term of the contract.
- As Emo Oil will have planned ahead to protect your great price, charges will apply for under / over lift and early termination.
- We will provide more information on other contractual terms on request.

**Talk to us about your fuel requirements, contact:**

**Email: [commercial.team@emo.ie](mailto:commercial.team@emo.ie)**

**Telephone: 057 867 4720**



## Emo's Online Services

Emo's website, [www.emo.ie](http://www.emo.ie), offers our customers the option to order their home heating oil at any time, day or night. Visitors to our website can learn about our different products and offerings for the domestic and commercial market, get a home heating quotation, and place an order.

Customers who register for our online services have real time account access and can view their account information.

And don't forget to connect with us on Facebook (emooilroi) and Twitter (@emooilireland) too!

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# 24/7

Order oil any time  
day or night.

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A photograph of a worker in a yellow high-visibility jacket and blue hard hat, leaning over a roof edge. The worker is wearing red gloves and is holding a black hose. A silver ladder is leaning against the roof. The background shows a blue sky with white clouds and some trees with autumn-colored leaves.

## Domestic Home Heating

Emo's domestic home heating division offers a range of products and services to its customers. Our two main products are Kerosene and Gas Oil but we also offer the premium heating products: Home-Heat Plus and Kerosene Cooker Plus.

We aim to offer our customers highly competitive prices compared to the market. Our deliveries are made by drivers who are trained to high industry standards.

Our planned delivery service tracks the daily temperature and your average usage to calculate when you are running low. Contact our dedicated home heating team on **1850 366 645** or by going online to **[www.emo.ie](http://www.emo.ie)** where you can order 24/7.

**All of Emo's products and services are supported by our parent company, DCC. DCC is an international sales, marketing, distribution and business support services group, organised and managed across four divisions. DCC, which currently operates over 40 businesses in 14 countries, aims to be a market leader in each of their respective fields.**

### **DCC Energy**

- DCC Energy is the leading oil and liquefied petroleum gas sales, marketing and distribution business in Europe.
- In Ireland we operate in this sector under the brands of Emo, GreatGas and in the LPG sector under the Flogas brand.

### **DCC Healthcare**

- DCC Healthcare is a leading provider of healthcare products and services to the Irish, British and Continental European markets.
- DCC Vital manufactures and sells its own – and third party brands in Ireland and the UK.

### **DCC Technology**

- DCC Technology is a leading sales, marketing, distribution and supply chain services business across Europe.
- Trading as Exertis, it sells products to a wide base of retailers across Europe but primarily in Ireland, the UK, France, Sweden and the Netherlands.

### **DCC Environmental**

- DCC Environmental is a leading British and Irish provider of recycling, waste management and resource recovery services.
- Trading as Enva on the island of Ireland. It also operates under the William Tracey brand in Scotland and as Wastecycle in England.

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Portlaoise  
Co Laois  
R32 YY26

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info@emo.ie

[www.emo.ie](http://www.emo.ie)

Emo

Unleaded  
Litre 117.9

Diesel  
Litre 104.9

Facebook AIR Wi-Fi

MACE

dci

DELI / SEATED AREA

ATM / LOTTO

EQUESTRIAN STORE

CARPET DEPOT

Emo